



Oracle

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Oracle CPQ Cloud Service 2019 Implementation Essentials

Questions & Answers PDF

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Question: 1

To add items (parts) to a configuration, Recommended Item rules are used. Which two statements are true when using Recommended Item rules?

- A. Recommended Item rules can return only the base price of an item (part) and cannot use dynamic prices based off data tables.
- B. If multiple Recommended Item rules recommend the same item (part), the item (part) price is picked from the rule that is last in the order.
- C. If multiple Recommended Item rules return the same item (part), the quantity of the item (part) is a total of all quantities returned by each rule.
- D. Recommended Item rules can show only the base prices defined in the customer specific module.

Answer: B, D

Reference:

<http://www.oracle.com/partners/en/most-popular-resources/cpq-partner-faq-2231083.pdf>

Question: 2

Which Configuration Flow would you choose to design a Configurator where attributes vary based on prior user selections and have a sequential relationship consisting of distinct steps?

- A. Multi Node Configuration Flow
- B. Search Flow
- C. Master Start and End Flow
- D. any Configuration Flow with a combination of Constraint and Hiding rules that meets requirements

Answer: A

Question: 3

Which two statements are true about the integration of BigMachines (without middleware) with external ERP systems?

- A. The ERP system should support exchange of XML data.
- B. BigMachines can call ERP systems without using BML.
- C. Web Services Definition Language (WSDL) can be used to build an XML request that is sent to ERP systems.
- D. You need two BigMachines actions: one to send a request to an ERP system and another to receive a valid response.

E. Calling an ERP system does not require authentication of any kind.

Answer: A, C

Question: 4

Identify the object of the BigMachines Managed Package app that is used for initial setup and that allows you to make changes to integration preferences in Salesforce.

- A. BigMachines Quotes
- B. BigMachines Site Setup
- C. Filed Mapping
- D. BigMachines Commerce Process Setup

Answer: A

Reference:

http://docs.oracle.com/cloud/latest/cpq_gs/FACIQ.pdf (page 53)

Question: 5

Oracle CPQ Cloud provides integration guides for some applications. Identify two such applications.

- A. Salesforce.com
- B. Microsoft Dynamics
- C. Oracle Sales Cloud
- D. Oracle On Demand

Answer: A, C

Reference:

<http://www.oracle.com/partners/en/most-popular-resource>[HYPERLINK](#)

"<http://www.oracle.com/partners/en/most-popular-resources/cpq-partner-faq-2231083.pdf>"s/cpqpartner-faq-2231083.pdf

Question: 6

Which two statements are true about parts integration?

- A. A BigMachines parts database can be integrated only with Salesforce.
- B. BigMachines or a third-party system can be used to maintain parts data.

- C. Salesforce cannot store parts as products, so you must store parts and price book associations in BigMachines.
- D. BigMachines can support parts integration with any system via FTP upload.

Answer: A, B

Question: 7

How should administrator set up a conditional restriction for access to a Product Family?

- A. by writing a Constraint rule at the Product Family level
- B. by hiding the model punch-in on the home page by using JavaScript
- C. by setting up a restricted profile and user group in Commerce and Hiding the add, reconfigure, and delete product options
- D. by providing conditional access criteria in the Restricted Access section of the Home Page setup

Answer: D

Question: 8

A document is mostly in English but has a specific section where the content varies and can have a different language. What are two recommended options for implementing this?

- A. Build each page in as many languages as needed. Have a condition to print a page only when the language to print matches the language of the page.
- B. On each page, create verbiage in every language required. Use complex conditionals with IF/ELSE statements to return the verbiage in the selected language.
- C. Build a table where each row has a snippet in a specific language and has a condition to display it only when the selected language matches the language of the snippet.
- D. Use Text Administration to store the multiple values.

Answer: C, D



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