



# Microsoft

*MB-340*

*Microsoft Dynamics 365 Commerce Functional Consultant*

## Questions & Answers PDF

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## Question: 1

HOTSPOT

You need to design the integration solution for stores that are not yet using Dynamics 365 Commerce. Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component
Import transaction records from the legacy system.	<div><div>▼</div><div>Sales orders</div><div>Retail transactions</div><div>Retail statements</div></div>
Check for issues.	<div><div>▼</div><div>Sales order confirmation</div><div>Validate store transactions</div><div>Data validation checklist</div><div>Calculate statement in batch</div></div>
Correct the issues.	<div><div>▼</div><div>Data management workspace</div><div>Microsoft Excel add-in</div><div>Store Financials workspace</div><div>Sales order details</div></div>

**Answer:**

Requirement	Component
Import transaction records from the legacy system.	<div>▼</div> <div> Sales orders Retail transactions Retail statements </div>
Check for issues.	<div>▼</div> <div> Sales order confirmation Validate store transactions Data validation checklist Calculate statement in batch </div>
Correct the issues.	<div>▼</div> <div> Data management workspace Microsoft Excel add-in Store Financials workspace Sales order details </div>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/valid-checker>

## Question: 2

### HOTSPOT

A company uses Dynamics 365 Commerce to create and manage customer sales orders.

You must send customers email updates when their order status changes.

You need to configure the system.

How should you complete the configuration? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

### Requirement

### Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

**Answer:**

### Requirement

### Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-notification-profiles>

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-templates-transactions>

## Question: 3

You need to identify the configuration issue for the active student who is buying a clearance shirt with a coupon.

What should you use?

- A. Category price rules
- B. Price simulator

- C. Retail price reports
- D. View all discounts operation
- E. Discount concurrency mode

**Answer: B**

Reference:

<https://technologyblog.rsmus.com/microsoft/retail-price-simulator-d365/>

## Question: 4

HOTSPOT

You need to configure functionality to help sales associates who are students interpret customer behavior analysis data.

Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component
Enable required functionality in Dynamics 365 Commerce.	<div>▼</div> <div>Customer Insights</div> <div>Feature management</div> <div>Lifecycle Services</div> <div>Microsoft Azure</div>
Specify the student information to display to sales associates in the POS system.	<div>▼</div> <div>Customer attributes</div> <div>Dimensions</div> <div>Customer groups</div> <div>Attribute groups</div>

**Answer:**

**Requirement**  
Enable required functionality in Dynamics 365 Commerce.

**Component**

	▼
Customer Insights	
Feature management	
Lifecycle Services	
Microsoft Azure	

Specify the student information to display to sales associates in the POS system.

	▼
Customer attributes	
Dimensions	:
Customer groups	
Attribute groups	

**Question: 5**

You need to configure the POS layout to include a process to retrieve the customer transaction for pickup in the store.

Which operation should you use?

- A. Conclude transaction
- B. Order fulfillment
- C. Pick up all products
- D. Recall transaction
- E. Outbound operation

**Answer: C**

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/customer-orders-overview>



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