



Microsoft

MB-340

Microsoft Dynamics 365 Commerce Functional Consultant

Questions & Answers PDF

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Question: 1

HOTSPOT

You need to design the integration solution for stores that are not yet using Dynamics 365 Commerce. Which components should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Component
Import transaction records from the legacy system.	<ul style="list-style-type: none">Sales ordersRetail transactionsRetail statements
Check for issues.	<ul style="list-style-type: none">Sales order confirmationValidate store transactionsData validation checklistCalculate statement in batch
Correct the issues.	<ul style="list-style-type: none">Data management workspaceMicrosoft Excel add-inStore Financials workspaceSales order details

Answer:

Requirement	Component
Import transaction records from the legacy system.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">Sales orders</div> <div style="background-color: #d3d3d3; padding: 2px;">Retail transactions</div> <div style="padding: 2px;">Retail statements</div> </div>
Check for issues.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="padding: 2px;">Sales order confirmation</div> <div style="background-color: #d3d3d3; padding: 2px;">Validate store transactions</div> <div style="padding: 2px;">Data validation checklist</div> <div style="padding: 2px;">Calculate statement in batch</div> </div>
Correct the issues.	<div style="border: 1px solid black; padding: 2px;"> <div style="background-color: #f0f0f0; padding: 2px; text-align: right;">▼</div> <div style="background-color: #d3d3d3; padding: 2px;">Data management workspace</div> <div style="padding: 2px;">Microsoft Excel add-in</div> <div style="padding: 2px;">Store Financials workspace</div> <div style="padding: 2px;">Sales order details</div> </div>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/valid-checker>

Question: 2

HOTSPOT

A company uses Dynamics 365 Commerce to create and manage customer sales orders.

You must send customers email updates when their order status changes.

You need to configure the system.

How should you complete the configuration? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement

Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

Answer:

Requirement

Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-notification-profiles>

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-templates-transactions>

Question: 3

You need to identify the configuration issue for the active student who is buying a clearance shirt with a coupon.

What should you use?

- A. Category price rules
- B. Price simulator

- C. Retail price reports
- D. View all discounts operation
- E. Discount concurrency mode

Answer: B

Reference:
<https://technologyblog.rsmus.com/microsoft/retail-price-simulator-d365/>

Question: 4

HOTSPOT
You need to configure functionality to help sales associates who are students interpret customer behavior analysis data.
Which components should you use? To answer, select the appropriate options in the answer area.
NOTE: Each correct selection is worth one point.

Requirement	Component
Enable required functionality in Dynamics 365 Commerce.	<div style="border: 1px solid black; padding: 5px;"><div style="background-color: #d3d3d3; padding: 2px; text-align: right;">▼</div><ul style="list-style-type: none">Customer InsightsFeature managementLifecycle ServicesMicrosoft Azure</div>
Specify the student information to display to sales associates in the POS system.	<div style="border: 1px solid black; padding: 5px;"><div style="background-color: #d3d3d3; padding: 2px; text-align: right;">▼</div><ul style="list-style-type: none">Customer attributesDimensions :Customer groupsAttribute groups</div>

Answer:

Requirement

Enable required functionality in Dynamics 365 Commerce.

Specify the student information to display to sales associates in the POS system.

Component

	▼
Customer Insights	
Feature management	
Lifecycle Services	
Microsoft Azure	

	▼
Customer attributes	
Dimensions :	
Customer groups	
Attribute groups	

Question: 5

You need to configure the POS layout to include a process to retrieve the customer transaction for pickup in the store.

Which operation should you use?

- A. Conclude transaction
- B. Order fulfillment
- C. Pick up all products
- D. Recall transaction
- E. Outbound operation

Answer: C

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/customer-orders-overview>



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