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Salesforce

*Salesforce-Associate
Salesforce Certified Associate Exam (WI23)*

Questions & Answers PDF

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Question: 1

Two users in the same opportunity record are seeing different fields.
What is the reason for this?

- A. The missing fields are marked as hidden in Object Manager.
- B. The users are assigned different profiles and page layouts.
- C. The users have been configured with different Locales.

Answer: B

Question: 2

A Salesforce associate deletes an Account of a company that recently went out of business.
Which other related records are automatically deleted?

- A. Any related leads
- B. Any related cases
- C. Any related opportunities

Answer: C

Question: 3

Which tool creates a visual representation of objects and their relationships?

- A. App Launcher
- B. Object Manager
- C. Schema Builder

Answer: C

Question: 4

Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team.' The team currently has Read access to leads and opportunities- Two marketing managers need Edit access on leads.

What should the Salesforce associate do to grant them the access they need?

- A. Create a permission set that grants Edit access to leads and assign it to the marketing managers.
- B. Create a permission set that grants Edit access to leads and assign it to the marketing team.
- C. Create a new profile that grants Edit access to leads and assign it to the marketing managers.

Answer: A

Question: 5

Get Cloudy Consulting requires a value in the Status field every time a record is created or edited. What should they do to enforce this?

- A. Make the field required in Object Manager.
- B. Make the field required with a validation rule.
- C. Make the field required in organization-wide defaults.

Answer: A



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