



Salesforce

*201-Commercial-Banking-Functional
SalesforcenCino 201 Commercial Banking Functional Exam*

Questions & Answers PDF

For More Information:

<https://www.certswarrior.com/>

Features:

- 90 Days Free Updates
- 30 Days Money Back Guarantee
- Instant Download Once Purchased
- 24/7 Online Chat Support
- Its Latest Version

Latest Version: 6.0

Question: 1

To use RLTV, financial institutions need to ensure they currently use which of the following features?

- A. Both Enhanced Collateral Management and Total Exposure
- B. Enhanced Collateral Management
- C. Total Exposure
- D. None of the above

Answer: B

Question: 2

When copying/cloning Collateral Management records in nCino, which field allows an end-user to include associated sub collateral records?

- A. Quantity
- B. Bulk Update
- C. Include Collateral Children
- D. Advance Rate
- E. Include Collateral Hierarchy

Answer: C

Question: 3

The Product Catalog is configured on the back end by using what tool?

- A. Copy Loan Plus Tool
- B. DM Admin Tool
- C. Standard Cloner Tool
- D. Document Manager Tab

Answer: B

Question: 4

What determines the available choices of Product Line, Product Type, and Product picklists?

- A. Field Level Security
- B. Field Dependencies
- C. Clickback protection
- D. Workflow + Field update

Answer: B

Question: 5

True or False? A Loan converts to a lead through the "Convert to nCino" button.

- A. True
- B. False

Answer: B



CERTSWARRIOR

FULL PRODUCT INCLUDES:

Money Back Guarantee



Instant Download after Purchase



90 Days Free Updates



PDF Format Digital Download



24/7 Live Chat Support



Latest Syllabus Updates



For More Information – Visit link below:

<http://www.certswarrior.com>

Discount Coupon Code:

CERTSWARRIOR10

We Accept

PayPal