



Odoo

Odoo-v16
Odoo-v16 Certification Exam

Questions & Answers PDF

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Question: 1

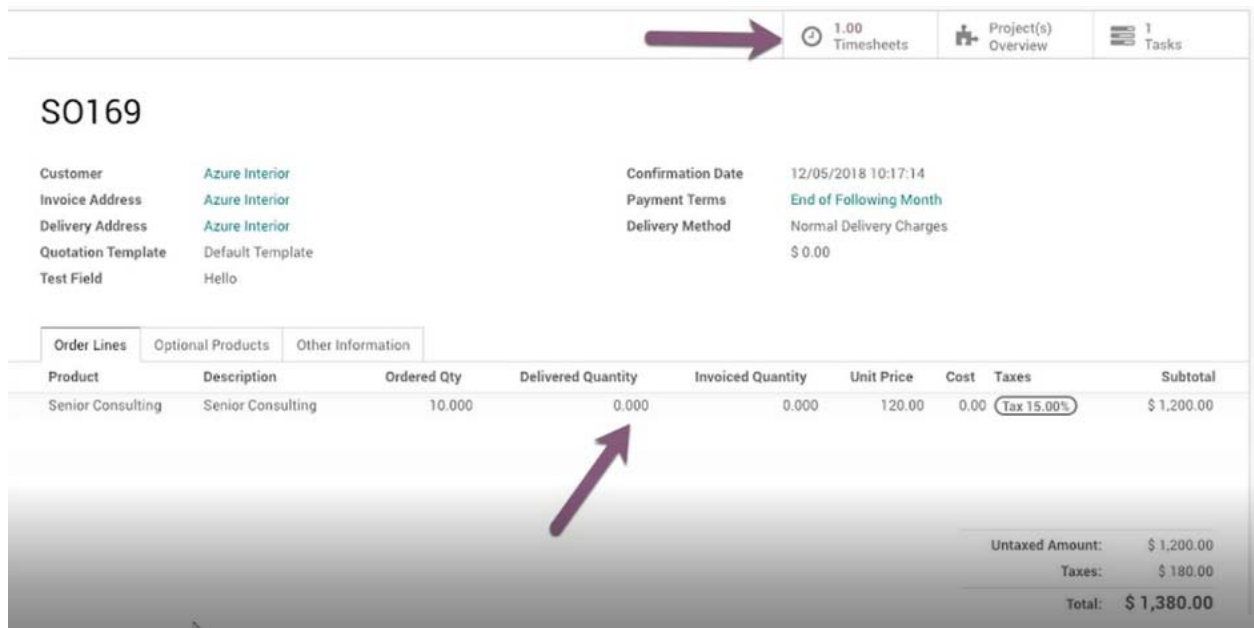
The Timesheet mobile app...

- A. Needs an internet connection
- B. Can be used offline to record timesheets

Answer: B

Question: 2

Look at the screenshots carefully. Why is the "Delivered" field still empty ?



The screenshot shows a sales order (SO169) in Odoo. The order is for 'Senior Consulting' with an ordered quantity of 10.000. The 'Delivered Quantity' is currently 0.000. The 'Invoiced Quantity' is also 0.000. The unit price is 120.00, and the cost is 0.00. The tax is 15.00%. The subtotal is \$1,200.00. The total amount, including taxes, is \$1,380.00. A red arrow points to the 'Delivered Quantity' column header, and another red arrow points to the '0.000' value in the row.

Product	Description	Ordered Qty	Delivered Quantity	Invoiced Quantity	Unit Price	Cost	Taxes	Subtotal
Senior Consulting	Senior Consulting	10.000	0.000	0.000	120.00	0.00	Tax 15.00%	\$ 1,200.00

Summary:

Untaxed Amount:	\$ 1,200.00
Taxes:	\$ 180.00
Total:	\$ 1,380.00

- A. Probably because the timesheets need to be validated
- B. The "Delivered" field is filled when timesheeted hours equal the "Ordered" quantity on the sales order
- C. Only products set as "Milestone" have the "Delivered" field populated when timesheeting

Answer: B

Question: 3

When entering timesheets, how is the timesheet cost generated?

- A. By setting a timesheet cost on the employee form
- B. By setting a timesheet cost on the product form
- C. By setting a timesheet cost on the task form

Answer: A

Question: 4

What happens when a sales order is validated, including a product with the following configuration?

The screenshot shows the Odoo Product Form for 'Senior Consulting'. The product is configured as a Service with a Sales Price of \$ 1.00 and a Cost of \$ 0.00 per Hours. The Invoicing Policy is 'Based on Milestones' and the Create on Order is 'Project'. The Project Template is 'Hours' and the Unit of Measure is 'Hours'. The Purchase UoM is 'Hours'. The form also includes tabs for General Information, Sales, Purchase, and Accounting.

Field	Value
Product Name	Senior Consulting
Can be Sold	<input checked="" type="checkbox"/>
Can be Purchased	<input checked="" type="checkbox"/>
Product Type	Service
Invoicing Policy	Based on Milestones
Create on Order	Project
Project Template	Hours
Unit of Measure	Hours
Purchase UoM	Hours
Sales Price	\$ 1.00
Customer Taxes	
TaxCloud Category	
Cost	\$ 0.00 per Hours
Product Category	All
Internal Reference	
Barcode	

- A. A task is created in a new project and I can invoice timesheeted (delivered) quantity
- B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
- C. A new project is created and I can manually set the delivered quantity to invoice on the sale order

Answer: C

Question: 5

What happens when a sales order is validated, including a product with the following configuration

Product Name
★ Consulting

☒ Can be Sold ☒ Can be Purchased

General Information Sales Purchase Accounting

Product Type Service

Invoicing Policy Based on Timesheets

Create on Order Project & Task

Invoice based on timesheets (delivered quantity), and create a project for the order with a task for each sales order line to track the time spent.

Project Template

Unit of Measure Hours

Purchase UoM Hours

Sales Price \$ 125.00

Customer Taxes

TaxCloud Category

Cost \$ 0.00 per Hours

Product Category All

Internal Reference

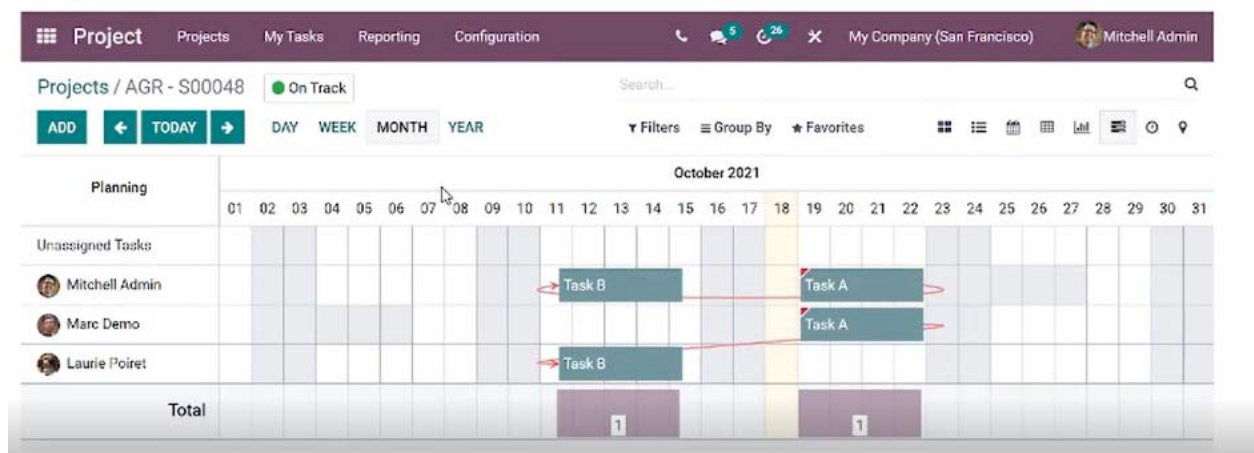
Barcode

- A. A task is created in a new project and I can invoice the timesheeted (delivered) quantity
- B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
- C. A task is created in a new project and I can invoice the quantity of the sales order only when the delivered quantity equals ordered quantity

Answer: A

Question: 6

Which statement is true ?



- A. Task B should be completed before Task A
- B. Task B is planned before Task A, when Task A should be completed first and is not done already
- C. Task B is planned before Task A, when Task A should be completed first and already is

Answer: B

Question: 7

What information can you find in the project updates ?

- A. The number of hours remaining is based on the hours sold, planned and recorded
- B. The profitability of the project in relation to its budget, costs, and revenues
- C. The milestones that have recently been added or updated

Answer: B

Question: 8

What happens when confirming a sales order containing the following product ?

The screenshot shows the 'Developer (Plan services)' product configuration page in Odoo. The page has a star icon and a camera icon with a plus sign. Below the title, there are checkboxes for 'Can be Sold' (checked), 'Can be Purchased' (checked), 'Recurring' (unchecked), and 'Can be Rented' (unchecked). The page is divided into tabs: 'General Information', 'Attributes & Variants', 'Sales', 'Purchase', 'Accounting', and 'eBay'. The 'General Information' tab is active. It contains the following fields:

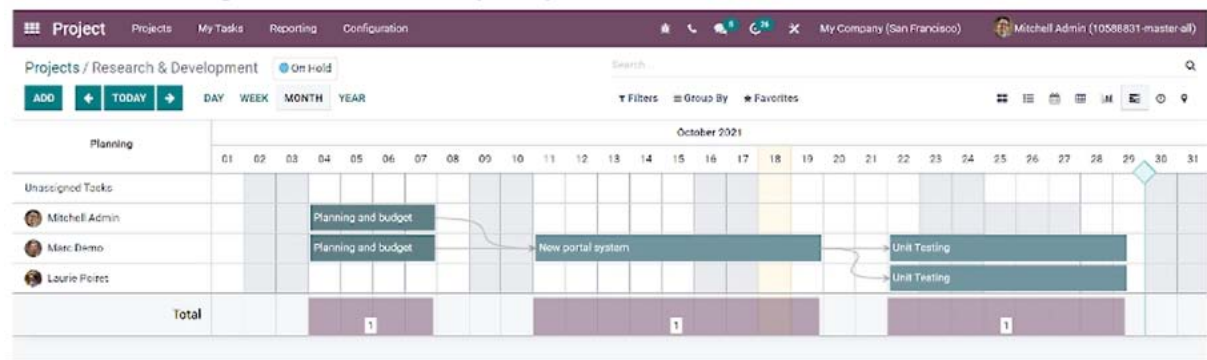
Field	Value
Product Type	Service
Invoicing Policy	Prepaid/Fixed Price
Create on Order	Nothing
Plan Services	<input checked="" type="checkbox"/> as Developer <i>Invoice ordered quantities as soon as this service is sold. Warn the salesperson for an upsell when work done exceeds 100% of hours sold. (1 Hours = 1.00 Hours)</i>
Sales Price	\$ 200.00 (= \$ 230.00 Incl. Taxes)
Customer Taxes	Tax 15.00%
TaxCloud Category	
Cost	\$ 150.00 per Hours
Product Category	All / Saleable / Services
Internal Reference	Version 1
Barcode	
Company	

- A. The salesperson in charge will automatically be assigned an activity when 80% of the hours sold have been performed
- B. A new project is automatically generated and assigned to a developer
- C. A new shift automatically generated for the developer role

Answer: C

Question: 9

What does the green diamond shape represent?



- A. The deadline for the project
- B. The next milestone of the project

Answer: B

Question: 10

What will happen when you confirm a sales order with drop shipping selected as a route?

The screenshot shows the 'Quotations / S00044' form. The 'Customer' is 'Azure Interior'. The 'Expiration' is '11/27/2019'. The 'Payment Terms' are 'End of Following Month'. The 'Quotation Template' is 'Default Template'. The 'Order Lines' table shows one line item: '[FURN_1118] Corner Desk Black' with a quantity of 1.000, unit price of 85.00, and subtotal of \$ 85.00. The 'Route' is 'Dropship'.

Product	Description	Route	Quantity	UoM	Package	Unit Price	Taxes	Subtotal
[FURN_1118] Corner Desk Black	[FURN_1118] Corner Desk Black	Dropship	1.000	Units		85.00		\$ 85.00

- A. A delivery order is generated going from your vendor's location directly to your customer's location, without the need for a purchase order
- B. An RFQ will be generated for your vendor, you will receive the product, then deliver it directly to your customer
- C. An RFQ will be generated for the product's vendor, and upon confirmation, a corresponding dropship order will go directly to the customer's location from the vendor's location

Answer: C

Question: 11

What type is this (Employees) field?

The screenshot shows the Odoo Accounting interface for the 'Canon Printer 3510' asset. The 'Ownership Type' is set to 'Multiple Employees'. A table lists employees: Mike (Sales) and Sara (Sales), both with a red 'x' icon, indicating a many2many relationship.

Employee Name	Department	
Mike	Sales	x
Sara	Sales	x
Add a line		

- A. Many2many
- B. Related field
- C. One2many

Answer: A

Question: 12

Can limit a document approval to a certain user?

- A. Yes, by defining the Responsible on the approval rule
- B. No, the approval rule is applied on groups only

Answer: A

Question: 13

What type of notification can you send for tasks that reaches a certain stage?

- A. Email Only

- B. SMS Only
- C. Email and/or SMS

Answer: C

Question: 14

What is this number next to the project represents??

	Sun, Apr 30	Mon, May 1	Tue, May 2	Wed, May 3	Thu, May 4	Fri, May 5
Bayut new Lounge +26:00	1:00	0:00	0:00	0:00	0:00	0:00
ABYAT -08:00	78:00	0:00	0:00	0:00	0:00	0:00
Capital Park +46:00	0:00	0:00	3:00	0:00	1:00	0:00
APEX new HQ +144:00	0:00	0:00	6:00	0:00	0:00	0:00
Add a line	79:00		9:00		1:00	

- A. The difference between the Allocated Hours on the project and its total recorded timesheet
- B. The difference between the Allocated Hours on the tasks and its total recorded timesheet

Answer: A

Question: 15

With this configuration, can Mike read this article?

PMO FAQ

PMO Roles

- What is PMO?
- Who does the Analysis?
- What template to use?

Data Sharing Policy

- How do I get approval before sharing sensitive data?
- Who can approve?

Plans

- How to prepare a Project Charter?
- How to prepare a Stakeholder Engagement Plan?
- How to prepare a Project Plan?

PMO Roles

What is PMO?

A Project Management Office (PMO).

Share to web: Publish and share with anyone

Add people or email addresses... **INVITE**

Internal Members

- Can write
- No access

Mike (mike@v.v.co)

- A. Yes, because he is an internal member
- B. No, because the article isn't published
- C. No, because Mike has a No Access restriction on the article

Answer: C

Question: 16

How can I deny access to a workspace article to a particular user?

- A. By Locking the article
- B. By granting that user a No Access right
- C. By granting that user a Write right

Answer: B

Question: 17

Assuming it's January 7th, 2023, in which of the following cases will you be able to register?

A)

Tickets Communication Notes							
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
VIP	Event Registration	1,000.00		01/16/2023 15:00:00	4	4	0

B)

Tickets Communication Notes							
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
Standard	Event Registration	0.00	01/09/2023 10:00:00	01/16/2023 15:00:00	500	4	0

C)

Tickets Communication Notes							
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
Basic	Event Registration	30.00	01/04/2023 10:00:00	01/16/2023 15:00:00	75	4	0

- A. Answer A
- B. Answer B
- C. Answer C

Answer: C

Question: 18

What kind of configuration is necessary for cash basis transactions?

- A. Based on payments'
- B. Based on invoice'
- C. Based on payments' and ' Based on invoice'

Answer: A

Question: 19

What does the "Affect Base of Subsequent Taxes" option do when activated on a

- A. The current tax will be added to the base on which the next tax (listed after the current one in the taxes' list) will be applied.
- B. The next tax (listed after the current one in the taxes' list) will be added to the base on which the current tax will be applied.
- C. The amount of the tax will be included in the price.
- D. It will summon an army of minions.

Answer: A

Question: 20

Why is the order of the taxes' list crucial?

- A. It defines the order in which the different taxes are displayed on the invoices, between the subtotal and the total.
- B. It defines in which order the taxes are computed.
- C. It is not crucial; it only allows us to keep our list well organized.
- D. Because taxes that affect the base of subsequent taxes and that are mapped in Fiscal Positions need to be next to each other for them to be correctly applied when you create a new invoice for a customer based abroad or taxed differently.

Answer: B

Question: 21

What information do you need to enter into the Odoo database settings to connect

the AvaTax account to Odoo?

- A. The AvaTax exemption certificate and tax return code.
- B. The AvaTax tax codes.
- C. The AvaTax account number and License Key.
- D. The AvaTax username and password.

Answer: C

Question: 22

When does AvaTax NOT automatically calculate the tax?

- A. When a quotation is confirmed into a sales order.
- B. When you validate a delivery order.
- C. When you validate a draft invoice.
- D. When a customer views their subscription in the customer portal.

Answer: B



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