Odoo
Odoo-v16
Odoo-v16 Certification Exam

Questions&AnswersPDF

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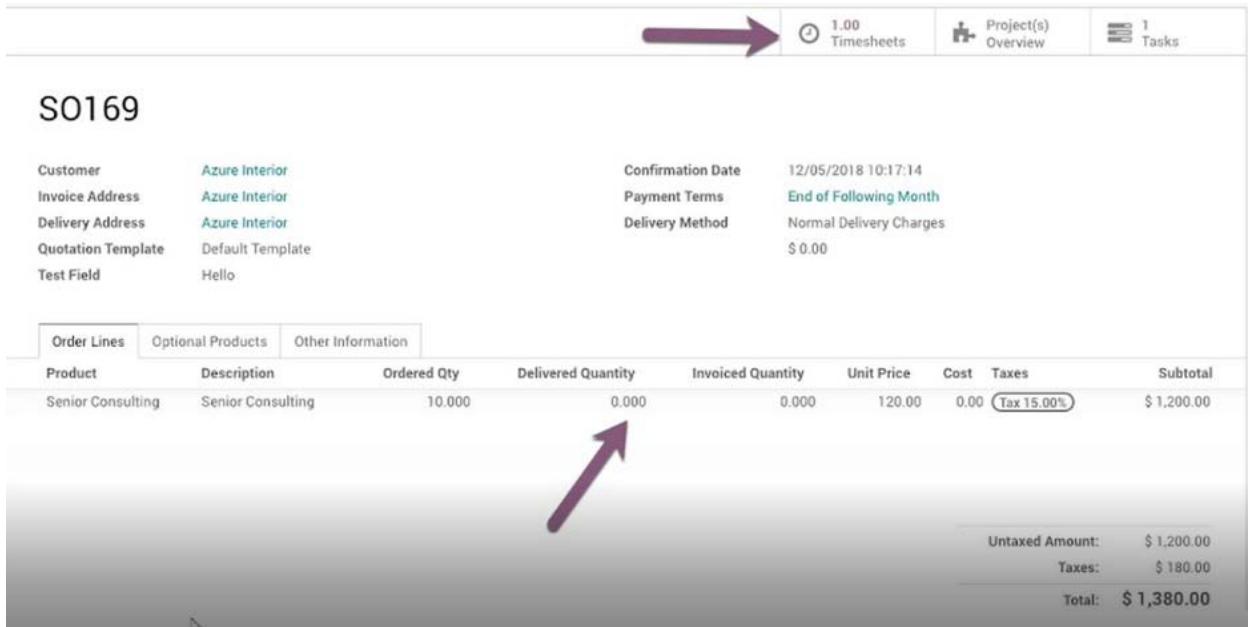➢ ItsLatestVersion

Latest Version: 9.1

Question: 1

The Timesheet mobile app...

A. Needs an internet connection
B. Can be used offline to record timesheets

Answer: B

Question: 2

Look at the screenshots carefully. Why is the '' Delivered'' field still empty ?

A. Probably because the timesheets need to be validated
B. The ''Delivered'' field is filled when timesheeted hours equal the ''Ordered'' quantity on the sales order
C. Only products set as ''Milestone'' have the ''Delivered'' field populated when timesheeting

Answer: B

Question: 3

When entering timesheets, how is the timesheet cost generated?

A. By setting a timesheet cost on the employee form
B. By setting a timesheet cost on the product form
C. By setting a timesheet cost on the task form

Answer: A

Question: 4

What happens when a sales order is validated, including a product with the following configuration?

Product Name
☆ **Senior Consulting**

☑ Can be Sold ☑ Can be Purchased

| General Information | Sales | Purchase | Accounting |

Product Type	Service		Sales Price	$ 1.00
Invoicing Policy	Based on Milestones		Customer Taxes	
Create on Order	Project		TaxCloud Category	
	Sales order lines define milestones of the project to invoice by setting the delivered quantity. Create a project for the order with a task for each sales order line to track the time spent.		Cost	$ 0.00 per Hours
			Product Category	All
Project Template			Internal Reference	
Unit of Measure	Hours		Barcode	
Purchase UoM	Hours			

A. A task is created in a new project and I can invoice timesheeted (delivered) quantity
B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
C. A new project is created and I can manually set the delivered quantity to invoice on the sale order

Answer: C

Question: 5

What happens when a sales order is validated, including a product with the following configuration

Product Name
☆ **Consulting**

☑ Can be Sold ☑ Can be Purchased
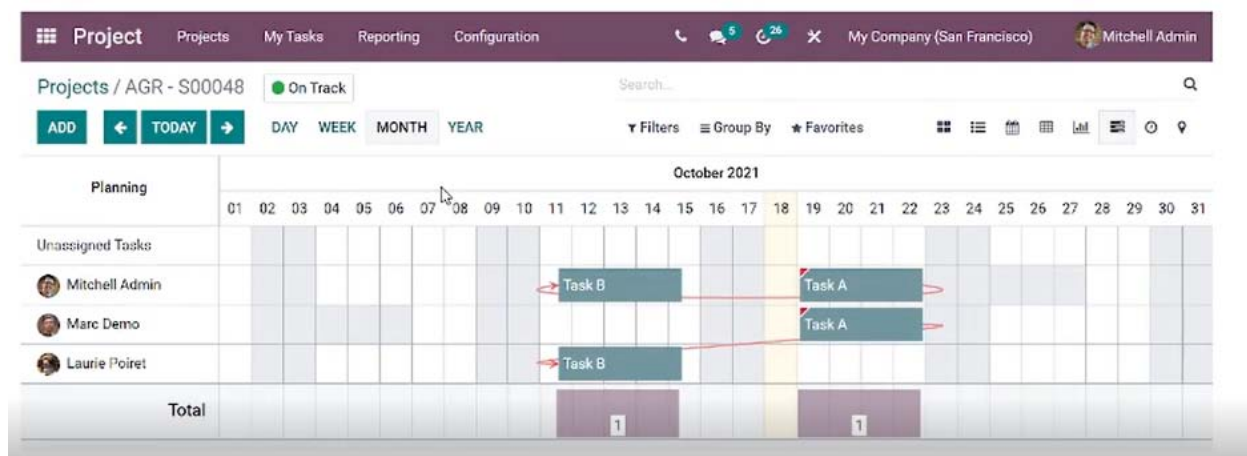
| General Information | Sales | Purchase | Accounting |

Product Type	Service
Invoicing Policy	Based on Timesheets
Create on Order	Project & Task
	Invoice based on timesheets (delivered quantity), and create a project for the order with a task for each sales-order line to track the time spent.
Project Template	
Unit of Measure	Hours
Purchase UoM	Hours

Sales Price	$ 125.00
Customer Taxes	
TaxCloud Category	
Cost	$ 0.00 per Hours
Product Category	All
Internal Reference	
Barcode	

A. A task is created in a new project and I can invoice the timesheeted (delivered) quantity
B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
C. A task is created in a new project and I can invoice the quantity of the sales order only when the delivered quantity equals ordered quantity

Answer: A

Question: 6

Which statement is true ?

A. Task B should be completed before Task A
B. Task B is planned before Task A, when Task A should be completed first and is not done already
C. Task B is planned before Task A,when Task A should be completed first and already is
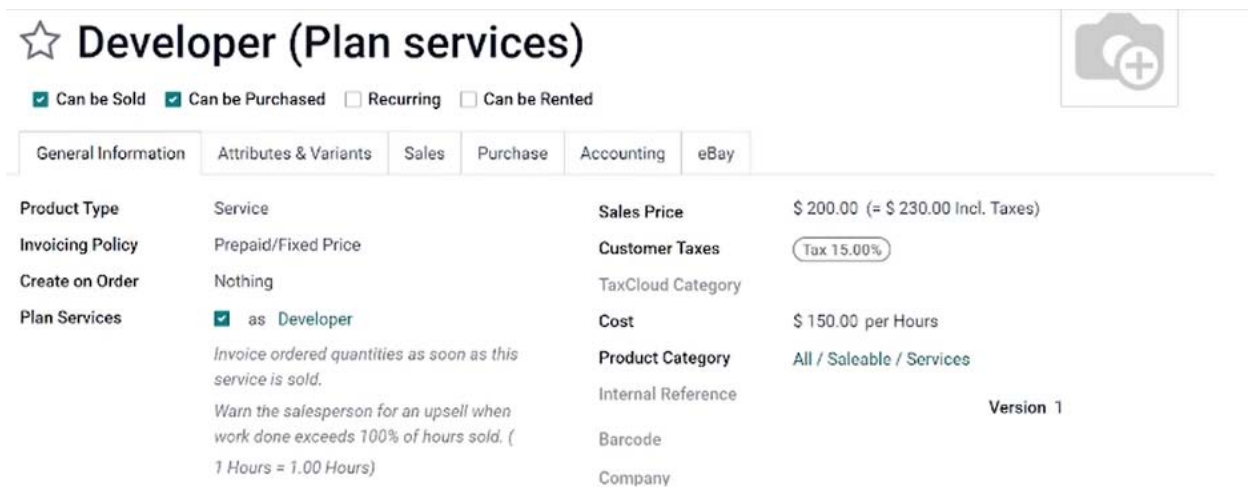
Answer: B

Question: 7

What information can you find in the project updates ?

A. The number of hours remaining is based on the hours sold, planned and recorded
B. The profitability of the project in relation to its budget, costs, and revenues
C. The milestones that have recently been added or updated

Answer: B

Question: 8

What happens when confirming a sales order containing the following product ?

☆ **Developer (Plan services)**

☑ Can be Sold ☑ Can be Purchased ☐ Recurring ☐ Can be Rented

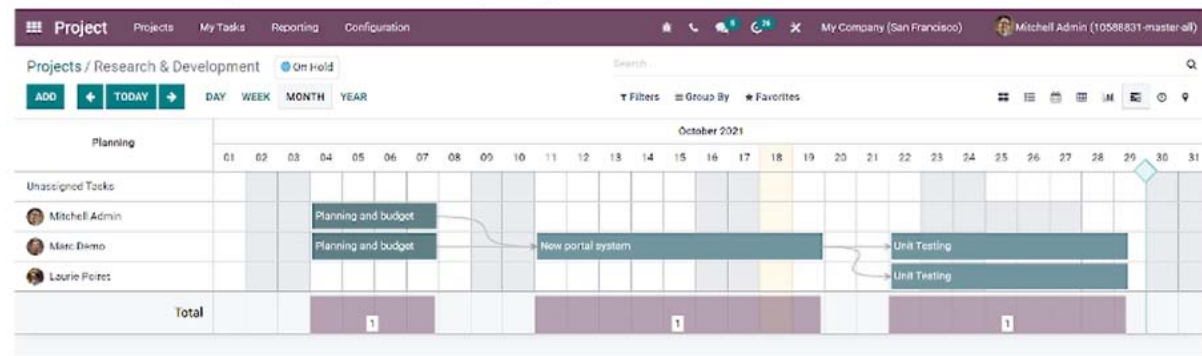| General Information | Attributes & Variants | Sales | Purchase | Accounting | eBay |

Product Type	Service
Invoicing Policy	Prepaid/Fixed Price
Create on Order	Nothing
Plan Services	☑ as Developer

Invoice ordered quantities as soon as this service is sold.

Warn the salesperson for an upsell when work done exceeds 100% of hours sold. (1 Hours = 1.00 Hours)

Sales Price	$ 200.00 (= $ 230.00 Incl. Taxes)
Customer Taxes	Tax 15.00%
TaxCloud Category	
Cost	$ 150.00 per Hours
Product Category	All / Saleable / Services
Internal Reference	
Barcode	Version 1
Company	

A. The salesperson in charge will automatically be assigned an activity when 80% of the hours sold have been performed
B. A new project is automatically generated and assigned to a developer
C. A new shift automatically generated for the developer role

Answer: C

Question: 9

What does the green diamond shape represent?

A. The deadline for the project
B. The next milestone of the project

Answer: B

Question: 10

What will happen when you confirm a sales order with drop shipping selected as a route?

A. A delivery order is generated going from your vendor's location directly to your customer's location, without the need for a purchase order
B. An RFQ will be generated for your vendor, you will receive the product, then deliver it directly to your customer
C. An RFQ will be generated for the product's vendor, and upon confirmation, a corresponding dropship order will go directly to the customer's location from the vendor's location

Question: 11

What type is this (Employees) field?

A. Many2many
B. Related field
C. One2many

Question: 12

Can limit a document approval to a certain user?

A. Yes, by defining the Responsible on the approval rule
B. No, the approval rule is applied on groups only

Question: 13

What type of notification can you send for tasks that reaches a certain stage?

A. Email Only

B. SMS Only
C. Email and/or SMS

Answer: C

Question: 14

What is this number next to the project represents??

A. The difference between the Allocated Hours on the project and its total recorded timesheet
B. The difference between the Allocated Hours on the tasks and its total recorded timesheet

Answer: A

Question: 15

With this configuration, can Mike read this article?

A. Yes, because he is an internal member
B. No, because the article isn't published
C. No, because Mike has a No Access restriction on the article

Answer: C

Question: 16

How can I deny access to a workspace article to a particular user?

A. By Locking the article
B. By granting that user a No Access right
C. By granting that user a Write right

Answer: B

Question: 17

Assuming it's January 7th, 2023, in which of the following cases will you be able to register?

A)

Tickets	Communication	Notes					
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
VIP	Event Registration	1,000.00		01/16/2023 15:00:00	4	4	0 🗑

B)

Tickets	Communication	Notes					
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
Standard	Event Registration	0.00	01/09/2023 10:00:00	01/16/2023 15:00:00	500	4	0 🗑

C)

Tickets	Communication	Notes					
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed
Basic	Event Registration	30.00	01/04/2023 10:00:00	01/16/2023 15:00:00	75	4	0 🗑

A. Answer A
B. Answer B
C. Answer C

Answer: C

Question: 18

What kind of configuration is necessary for cash basis transactions?

A. Based on payments'
B. Based on invoice'
C. Based on payments' and ' Based on invoice'

Answer: A

Question: 19

What does the "Affect Base of Subsequent Taxes" option do when activated on a

A. The current tax will be added tothe base on which the next tax (listed after the current one in the taxes' list) will be applied.
B. The next tax (listed after the current one in the taxes' list) will be added to the base on which the current tax will be applied.
C. The amount of the tax will be included in the price.
D. It will summon an army of minions.

Answer: A

Question: 20

Why is the order of the taxes' list crucial?

A. It defines the order in which the different taxes are displayed on the invoices, between the subtotal and the total.
B. It defines in which order the taxes are computed.
C. It is not crucial; it only allows us to keep our list well organized.
D. Because taxes that affect the base of subsequent taxes and that are mapped in Fiscal Positions need to be next to each other for them to be correctly applied when you create a new invoice for a customer based abroad or taxed differently.

Answer: B

Question: 21

What information do you need to enter into the Odoo database settings to connect

the AvaTax account to Odoo?

A. The AvaTax exemption certificate and tax return code.
B. The AvaTax tax codes.
C. The AvaTax account number and License Key.
D. The AvaTax username and password.

Answer: C

Question: 22

When does AvaTax NOT automatically calculate the tax?

A. When a quotation is confirmed into a sales order.
B. When you validate a delivery order.
C. When you validate a draft invoice.
D. When a customer views their subscription in the customer portal.

Answer: B

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